

## EWEB Board Consent Calendar Request

For Contract Awards, Renewals, and Increases

The Board is being asked to approve a contract with **ALTEC Industries Inc.** for the purchase of an **Insulated, Over-Center, Material Handling Bucket Truck.**

Board Meeting Date: June 5, 2018

Project Name/Contract#: Bucket Truck / RFP 024-2018

Primary Contact: Rod Price Ext. 7122

Purchasing Contact: Ramie Alkire Ext. 7413

### Contract Amount:

Original Contract Amount: \$ 364,000

Additional \$ Previously Approved: \$ N/A

Invoices over last approval: \$ N/A

Percentage over last approval: N/A %

Amount this Request: \$ 364,000

**Resulting Cumulative Total:** \$ **364,000**

### Contracting Method:

Method of Solicitation: Formal RFP

If applicable, basis for exemption: N/A

Term of Agreement: One Time Purchase

Option to Renew? No

Approval for purchases "as needed" for the life of the contract No

Proposals/Bids Received (Range): 2 (\$330,056 - \$363,642)

Selection Basis: Highest Ranked Proposer

The Board is being asked to approve a new contract with **ALTEC Industries** of Dixon, CA for the purchase of an **Insulated, Over-Center, Material Handling Bucket Truck (Bucket Truck).**

EWEB requires a Bucket Truck for use by the Electric Line Crews. This truck will replace an existing bucket truck that is at the end of its useful life expectancy. The truck is configured in a manner that allows our crews to have consistent material handling capabilities. The truck will be configured in accordance with EWEB specifications as outlined in the bidding document. The vehicle has a useful life expectancy of 13-15 years.

In April 2018, EWEB issued a Formal Request for Proposals (RFP) for the purchase of the Bucket Truck. Staff reached out to three companies that were capable of performing the work in advance of the closing date.

EWEB received two (2) responses to the overall RFP: (1) ALTEC Industries, of Dixon, CA and (2) Versalift Northwest LLC, of Waco, TX. The two responses were evaluated based on the evaluation criteria defined in the RFP which included proposed product and compliance with specifications; references; and pricing proposals.

ALTEC Industries was found to be responsive and responsible and received the highest score in the evaluation of the proposals. They scored highest in the proposed product and compliance with specifications criteria. The other proposer took exception to significant areas of the specifications including proposing a lighter duty aerial unit (bucket) than what was specified.

**ACTION REQUESTED:**

Management requests the Board approve a new contract with **ALTEC Industries** of Dixon, CA for the purchase of an **Insulated, Over-Center, Material Handling Bucket Truck**. This purchase was budgeted for 2018. The Electric Capital budget is \$37.6 million for 2018.

**SIGNATURES:**

Project Coordinator: \_\_\_\_\_

Manager: \_\_\_\_\_

Purchasing Supervisor: \_\_\_\_\_

Executive Officer: \_\_\_\_\_

Board Approval Date: \_\_\_\_\_